**1st Asia Insurance Brokers' Summit** 

to commemorate SIBA's 40th Anniversary

25 – 26 February 2013, Marina Mandarin, Singapore

## The New Age Insurance Broker

Cutting-Edge Strategies to Remain Competitive in Asia's Changing Risk Landscape

he Asia Insurance Brokers' Summit, which commemorates the 40th Anniversary of the Singapore Insurance Brokers' Association (SIBA), provides a meaningful platform for the brokers in Asia to come together to look at critical issues affecting them in the changing risk profile of the region.

The Summit will look at cutting-edge strategies for insurance

brokers as well as corporate risk managers to reinforce their role as a valued partner of the industry and make it more professional and sustainable. It will focus on best practices as well as seek breakthrough ideas through a variety of interactive panel discussions, presentations and networking sessions with brokers, insurers, academics, consultants and risk experts.

SUMMIT will include speakers from leading insurers AIG and QBE, leading global professional services firm, Ernst & Young and Chief Representatives of Brokers' Associations including: REGIONAL

- Mr Patrick Chan, Chairman, The Hong Kong Confederation of Insurance Brokers (CIB) and Director & Chief Executive, Nova Insurance Consultants Ltd
- Mr Sohanlal Kadel, President, The Insurance Brokers Association of India (IBAI)
- Mr Nanan Ginanjar, President, The Association of Indonesian Insurance and Re-Insurance Brokers (APPARINDO) •
- Mr II Ho Lee, Chairman, Korean Insurance Brokers Association (KIBA) and President, GP Insurance Services Ltd
- Mr Alex Low, Chairman, The Malaysian Insurance and Takaful Brokers Association (MITBA) and Executive Director, Jardine Lloyd Thompson Sdn Bhd
- Mr Dallas Booth, CEO, The National Insurance Brokers Association of Australia (NIBA) and Asia/Pacific Representative, The World Federation of Insurance Intermediaries (WFII)
- Mr Gerald Lim, President, Singapore Insurance Brokers' Association (SIBA) and CEO, Marsh Southeast Asia INTERNATIONAL
- Mr Andy Homer, Chairman, British Insurance Brokers' Association (BIBA)

## **Key Topics:**

- Global Overview of the Role of Brokers in the Insurance Chain: Has the New Age Broker Arrived - The Value Add that Brokers can Bring to the Marketplace
- Brokers without Borders: The World Network of Brokers
- Managing Complex Risks for Businesses: A Broker's Perspective
- New Lines of Business
- M&A in the Broking Sector

Association

- Survival Strategies for Small and Medium Brokers in a World where Big ٠ is Beautiful
- ٠ Can Brokers Shape the Future of the Industry?

Role of Brokers in Nat CAT Risks and Claims Management

## **Five Executive Panels**

- Asia Pacific Insurance Broker CEO Panel
- Brokers & Insurers Interactive Panel
- Executive Views on Cutting-Edge Strategies for a Winning Broker Set Up for Today
- Brokers' Association Leaders Panel: In-Depth Country Updates
- Asia Pacific Risk Manager Panel

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